A Newsletter of The Association of Mutual Funds in India

April - June 2006 Vol. VI Issue I

FROM THE CHAIRMAN'S DESK

The first quarter of the new fiscal has continued the last year's trend of launching of new schemes and reported overall growth of Assets Under Management. 45 new schemes introduced during the quarter mobilized nearly Rs.19,000 crores and the industry registered a growth of 61 percent in Assets Under Management at the end of the quarter. Income funds are becoming increasingly popular.

While a new member - Lotus India Mutual Fund has joined the family of fund houses, a few more are in the queue. The industry is thus poised to enter into a robust growth path and one could look forward to new and innovative products.

In tune with the general trend in the financial sector, the mutual fund industry is also getting ready to follow comprehensive and stricter client identification norms. With the support and involvement of all members, AMFI has formulated a common standardized implementation procedure for client identification across the industry and will continue its efforts to assist members to put in place systems and procedures, simple enough and accessible to the investor class who also should realize the importance and necessity to follow the same. In this context, we would urge all the members as well as the AMFI registered distributors to convey to their clients the need to conform to the law of the land and to cooperate with the industry in fulfilling the legal obligations cast on it.

Yours truly,

A.P. Kurian

Chairman

August 21, 2006

SEBI UPDATE

Circulars issued by SEBI.

SEBI (Mutual Funds) (Second Amendment) Regulations 2006

SEBI vide circular no. SEBI/IMD/CIR No.4/69458/06 dated June 16, 2006 has intimated the gazette notification no. S. O. 783(E) dated May 22, 2006 amending the regulations regarding initial issue expenses, derivative transactions, entry load under close end schemes, amortisation of initial issue expenses and declaration of dividend. The notification has also amended provisions of the seventh and tenth schedule covering the above subjects.

Undertaking from trustees for new scheme offer document

SEBI vide circular no. SEBI/IMD/CIR No.5/70559/06 dated June 30, 2006 has modified the format of the certification to be issued by the trustees while filing a new scheme offer document to include a statement to the effect that the trustees have ensured that the scheme approved by them is a new product offered by the mutual fund and is not a minor modification of the existing scheme / fund / product. Such certificate should also mention the date of approval of the scheme by the trustees. While the circular has been made applicable to all offer documents already filed and pending with SEBI as on June 30, 2006, the same is not applicable to Fixed Maturity Plans (FMP) and close end schemes which have no feature of conversion into open end schemes.

Revised Monthly Cumulative Report (MCR) and Annual Statistical Report (ASR)

SEBI vide circular no. SEBI/IMD/CIR No.6/72245/06 dated July 20, 2006 has modified the formats of the Monthly Cumulative Report (MCR) and Annual Statistical Report

(ASR) to incorporate the data on unit capital in these reports. SEBI has also clarified that the NFO mobilisation is to be included in the MCR for the month in which the allotment has been completed.

Investment in ADRs/GDRs/Foreign Securities and overseas Exchange Traded Funds (ETFs) by Mutual Funds

SEBI has vide circular no. SEBI/IMD/CIR No.7/73202/06 dated August 2, 2006 issued revised guidelines for Investment in ADRs/GDRs/Foreign Securities and overseas ETFs by Mutual Funds, consequent on raising the limits for such investments in the Finance Bill 2006-07. The circular in addition to setting up limits and eligibility criteria for investments also envisages appointment of dedicated fund managers, due diligence by Board of the AMC and Trustees, disclosure and reporting requirements. It has also identified eligibility criteria for funds to invest in overseas ETFs.

Annual Information Returns to be filed by Mutual Funds

SEBI has vide circular no. SEBI/IMD/CIR No.8/73580/06 dated August 4, 2006 drawn the attention of Mutual Funds to the need for filing of correct and complete details while filing of the Annual Information Returns (AIR) and process to be followed for rectification of errors. The last date for filing the AIR for the financial year 2005-2006 is August 31, 2006.

SEBI (Mutual Funds) (Third Amendment) Regulations 2006

SEBI has notified the SEBI (Mutual Funds) (Third Amendment) Regulations 2006 on August 3, 2006 permitting the introduction of capital protection oriented schemes. It has also revised the second schedule relating to fees payable by the Mutual Funds.

Members are requested to take note of these circulars for due compliance.

Meetings with SEBI

Board of Directors of AMFI had a courtesy meeting with Member in-charge of Mutual Fund Division of SEBI Dr. T C Nair and Executive Director Mr. R K Nair on May 12, 2006 on their taking charge of the Mutual Fund division at SEBI.

Board of Directors of AMFI also had a meeting with SEBI members Dr. T C Nair and Mr. G Anantharaman alongwith the Additional Director Financial Intelligence Unit, Government of India on July 19, 2006 regarding the implementation of the Prevention of Money Laundering Act (PMLA).

GENERAL MEMBERSHIP MEETINGS

A General Membership meeting of AMFI members was held on May 12, 2006 to discuss various issues relating to the filing of the Annual Information Returns (AIR) by the members. The meeting was attended by officials from the Income Tax Department.

A General Membership meeting of AMFI members was held on June 16, 2006 to discuss various issues relating to the implementation of PMLA.

COMMITTEES / WORKING GROUPS

Working group on Overseas Investments by Mutual Funds:

The report of the working group headed by Mr. Imtaiyazur Rahman of UTI Mutual Fund has been presented to SEBI and the guidelines on the same have since been issued by SEBI.

AMFI ON OTHER COMMITTEES

Chairman AMFI, has been retained as a member of the reconstituted Technical Advisory Committee (TAC) on Money, Foreign Exchange and Government Securities of the Reserve Bank of India. The reconstituted committee had its first meeting on June 28, 2006.

INVESTOR AWARENESS PROGRAMME

During the quarter the members have conducted around 375 investor awareness / investor meet programmes at 100 different locations.

CONFERENCES AND SEMINARS

Chairman AMFI, delivered the key note address at the General Body of the members of Indian Bunts Chamber of Commerce and Industry at Mumbai, on May 6, 2006 and spoke on "Opportunities on Investing in Capital Markets".

Chairman AMFI, was a speaker at the inaugural session of the conference on "Distribution of Financial Products" organized by Dun & Bradstreet Financial Education Solutions at Mumbai, on May 24, 2006 and spoke on "Distribution challenges for mutual funds". Mr. S V Prasad of Birla Sunlife MF, and Mr. Sanjiv Shah of Benchmark MF also participated in the panel discussions at the conference.

Chairman AMFI, spoke at the Inaugural function of the Mutual Fund Summit 2006 held at Mumbai, on June 15, 2006 and gave an overview of the Mutual Fund Industry. The summit was organized by the Confederation of Indian Industry (CII). Mr. S V Prasad, the then CEO of Birla Sunlife MF was the Chairman of the summit. Mr. Milind Barve of HDFC MF, Mr. Pankaj Razdan of Prudential ICICI MF, Mr. U K Sinha CMD, UTI MF, Mr. Ved Prakash Chaturvedi of Tata MF and Mr. Vijay Venkatram of Fidelity MF also spoke at various sessions at the summit.

Chairman AMFI, chaired a panel discussion on 'Mutual funds: A few contemporary issues' at the induction programme for the Probationary Officers of SEBI conducted by the Indian Institute of Capital Markets at Navi Mumbai, on June 20, 2006 and July 19, 2006.

Chairman AMFI, gave the valedictory address on "Emerging Trends in Securities Markets" at the Professional Development Programme for trainee officers of the Indian Economic Services conducted by the Indian Institute of Capital Markets at Navi Mumbai, on June 23, 2006.

Chairman AMFI, addressed the participants at the workshop on "Cross Selling" organized by State Bank of India for its Chief Managers at State Bank Staff College Hyderabad, on June 24, 2006.

Chairman AMFI, addressed the members of the Merchants' Chamber of Commerce at Kolkata, on July 8, 2006 and spoke on 'Emerging Trends & Issues in Mutual Funds'.

Chairman AMFI was invited by the South African Association of Collective Investments (ACI) to participate at their Annual Convention held at Cape Town, South Africa, on August 3, 2006. Chairman spoke on 'The experience of promoting the Investment Industry in the broad mass market of India.'

WELCOME TO OUR NEW MEMBER

AMFI extends its greetings and welcomes Lotus India Mutual Fund as its 30th member.

AMFI CHANGE OF ADDRESS

AMFI has shifted to a new premises at 709, Raheja Centre, Free Press Journal Marg, Nariman Point, Mumbai 400 021. Our contact numbers are 022 66101886 / 87, 22876338 / 39 Fax: 022 - 6610 1889 / 66101916.

AMFI CERTIFICATION AND REGISTRATION PROGRAMME

During the quarter, 9966 candidates have cleared the AMFI certification test, 3409 through the online test at the NSE centers and 6,557 were successful in the written test held across 87 cities. As at the end of June 2006, a total of 83,086 candidates have cleared the

test, of which 46,552 have registered with AMFI. The details of the AMFI registered Mutual Fund Agent Distributors are available on the AMFI website.

MUTUAL FUND INDUSTRY

First quarter April - June 2006

- 45 New Schemes were launched in the quarter and a sum of Rs. 18,975 crores was mobilsed - Rs. 11,235 crores under Income Schemes, Rs. 7,727 crores under Equity Schemes and Rs. 13 crores under the Liquid / Money Market Schemes. (Table 2.1)
- Total Funds mobilised for the quarter stood at Rs. 4,14,116 crores as against Rs.2,13,179 crores for the corresponding quarter last year representing an increase of 94 %. (Table 2.3)
- Redemptions at Rs. 3,62,063 crores were 82 % higher than the redemptions of Rs. 1,99,120 crores in the corresponding quarter last year. (Table 3)
- Thus on a net basis, there was an inflow of Rs. 52,053 crores as compared with a net inflow of Rs. 14,059 crores in the corresponding quarter last year. (Table 3)
- Data on Fund of Funds is given in Table 4.
- Category wise Assets Under Management is given in Table 5.
- The Assets Under Management as on June 30, 2006 stood at Rs. 2,65,534 crores as against Rs. 1,64,546 crores as at the end of the corresponding quarter last year, registering an increase of 61.37 %.
- The Assets Under Management of each Asset Management Company is given in Table 6.

MUTUAL FUND DATA FOR THE QUARTER APRIL - JUNE 2006

TABLE - 1 (Rs. in Crores)

		SALES - ALL SCHEMES				REDEMPTIONS ALL SCHEMES	TOTAL ASSETS UNDER	
	CATEGORY	From New Schemes #		From Existing Schemes	Total for the Quarter	Total for the Quarter	MANAGEMENT AS ON 30.06.2006	
		No.	Amount	Amount				
Α	BANK SPONSORED							
	JOINT VENTURES -	1	302	10,610	10,912	9,346	13,634	
	PREDOMINANTLY INDIAN (1)	1	48	8,209	8,257	7,761	7,189	
		1	375	31,076	31,451	26,657	33,119	
	II OTHERS (3)	1	693	14,999	15,692	15,254	23,693	
	TOTAL(I+II)	2	677	41,686	42,363	36,003	46,753	
		2	741	23,208	23,949	23,015	30,882	
В	INICTITUTIONIC (4)	1	304	17,204	17,508	14,855	7,557	
ь	INSTITUTIONS (1)	-	-	3,976	3,976	3,924	3,079	
С	PRIVATE SECTOR							
	I INDIAN (10)	17	6,488	91,780	98,268	88,788	54,943	
		11	2,751	45,662	48,413	46,596	33,245	
	II JOINT VENTURES -							
	PREDOMINANTLY	8	3,414	139,683	143,097	128,035	85,155	
	INDIAN (5)	3	129	39,054	39,183	37,249	32,207	
	III JOINT VENTURES -	4-	0.004	404 700	440.000	04.000	74 100	
	PREDOMINANTLY	17	8,091	104,789	112,880	94,382	71,126	
	FOREIGN (9)	11	4,496	93,162	97,658	88,336	65,133	
	TOTAL(I+II+III)	42	17,993	336,252	354,245	311,205	211,224	
		25	7,376	177,878	185,254	172,181	130,585	
	GRAND TOTAL	45	18,974	395,142	414,116	362,063	265,534	
	(A+B+C)	27	8,117	205,062	213,179	199,120	164,546	

Notes:

- 1 Data is provisional & hence subject to revision.
- 2 # Only New Schemes where allotment is competed.
- 3 Figures in **RED** denote figures for the corresponding period of the previous year.

TABLE - 2 SALES DURING THE QUARTER APRIL - JUNE 2006 - TYPE AND CATEGORY WISE

2.1 * New Schemes Launched (Allotment Completed)

(Rs. in Crores)

	Open	n End	Close	End	TOTA	L
	No.of Schemes	Amount	No.of Schemes	Amount	No.of Schemes	Amount
INCOME	1	44	36	11,191	37	11,235
	2	40	13	1,882	15	1,922
GROWTH	6	6,292	1	1,435	7	7,727
	11	5,732	-	-	11	5,732
BALANCED	-	-	-	-	-	-
	-	-	-	-	-	-
LIQUID/MONEY MARKET	1	13	-	-	1	13
	1	463	-	-	1	463
GILT	-	-	-	-	-	-
	-	-	-	-	-	-
ELSS	-	-	-	-	-	-
	-		-	40.000	-	
TOTAL	8	6,349	37	12,626	45	18,975
	14	6,235	13	1,882	27	8,117

2.2 Existing Schemes

(Rs. in Crores)

	Open End		Close End		TOTAL	
	No.of Schemes	Amount	No.of Schemes	Amount	No.of Schemes	Amount
INCOME	135 128	15,936 36,827	62 22	^ 1,552 ^ 1,387	197 150	17,488 38,214
GROWTH	191 148	17,698 8,949	4 2	-	195 150	17,698 8,949
BALANCED	34 34	890 485	2	-	36 35	890 485
LIQUID/MONEY MARKET	45 40	358,366 156,546	-	-	45 40	358,366 156,546
GILT	28 30	217 664	-	-	28 30	217 664
ELSS	26 21	482 204	9	_	35 34	482 204
TOTAL	459 401	393,589 203,675	77 38	1,552 1,387	536 439	395,141 205,062

Notes:The change in number of existing schemes is because of the maturity and reclassification of some of the existing schemes. ^ Amount mobilised by new plans launched under existing scheme

(Rs. in Crores) 2.3 Total of all Schemes

	Open End		Close	Close End		TOTAL	
	No.of Schemes	Amount	No.of Schemes	Amount	No.of Schemes	Amount	
INCOME	136	15,980	98	12.743	234	28,723	
	130	36,867	35	3,269	165	40,136	
GROWTH	197	23,990	5	1,435	202	25,425	
	159	14,681	2		161	14,681	
BALANCED	34	890	2	-	36	890	
	34	485	1	-	35	485	
LIQUID/MONEY MARKET	46	358,379	-	-	46	358,379	
	41	157,009	-	-	41	157,009	
GILT	28	217	-	-	28	217	
	30	664	-	-	30	664	
ELSS	26	482	9	-	35	482	
	21	204	13	-	34	204	
TOTAL	467	399,938	114	14,178	581	414,116	
	415	209,910	51	3,269	466	213,179	

OPEN END INCOME

DWS Money Plus Fund (Weekly Dividend).

OPEN END GROWTH

OPEN END LIQUID CLOSE END INCOME

DWS Money Plus Fund (Weekly Dividend).

ABN AMRO Future Leaders Fund, Fidelity India Special Situations Fund, Sahara Infrastructure Fund, Sundaram Rural India Fund, Templeton India Equity Income Fund and UTI-Spread Fund.

Quantum Liquid Fund.

ABN AMRO Fixed Term Plan Series 2 Half Yearly Plan A, ABN AMRO Fixed Term Plan Series 2 Quarterly Plan B, ABN AMRO Fixed Term Plan Series 2 Quarterly Plan D, Chola FMP Series 3 (Quarterly Plan II), DBS Chola FMP Series 3 (Quarterly Plan III), DBS Chola FMP Series 3 (Quarterly Plan III), DBS Fixed Term Series 10, HDFC FMP 3 M May 2006 (1), HDFC FMP 13M June 2006 (1), HDFC FMP 3M June 2006 (1), HD

CLOSE END GROWTH

Figures in RED denote figures for the corresponding period of the previous year.

TABLE - 3 REDEMPTIONS / REPURCHASES DURING THE QUARTER APRIL - JUNE 2006

(Rs. in Crores)

	Open End	Close End	TOTAL	Net Inflow/ (Outflow)
INCOME	16,636	15,235	31,871	(3,148)
	32,815	3,625	36,440	3,696
GROWTH	15,783	5	15,788	9,637
	8,700	4	8,704	5,977
BALANCED	726	-	726	164
	487	-	487	(2)
LIQUID/MONEY MARKET	312,819	-	312,819	45,560
	152,427	-	152,427	4,582
GILT	804	-	804	(587)
	980	-	980	(316)
ELSS	26	29	55	427
	27	55	82	122
TOTAL	346,794	15,269	362,063	52,053
	195,436	3,684	199,120	14,059

Table - 4
DATA ON FUND OF FUNDS FOR THE QUARTER APRIL - JUNE 2006

(Rs. In Crores)

	No. of Schemes	Sales	Redemptions	Assets under Management as on 30.06.2006
Fund of Funds	17	827	525	1456
	12	82	231	814

Note:1. Fund of Funds is a scheme wherein the assets are invested in the existing schemes of mutual funds and hence, the figures indicated herein are included in tables 1 to 3 and tables 5 and 6. Data on fund of funds is given for information only.

TABLE - 5
ASSETS UNDER MANAGEMENT AS ON JUNE 30, 2006
TYPE AND CATEGORY WISE

(Rs. in Crores)

	Open End	Close End	TOTAL	% to Total
INCOME	29,006	25,107	54,113	20
	42,338	7,549	49,887	30
GROWTH	80,263	6,933	87,196	33
	40,666	1,795	42,461	26
BALANCED	6,173	788	6,961	3
	4,373	694	5,067	3
LIQUID/MONEY MARKET	108,776	-	108,776	41
	60,875	-	60,875	37
GILT	2,566	-	2,566	1
	4,317	-	4,317	3
ELSS	4,706	1,216	5,922	2
	918	1,021	1,939	1
TOTAL	231,490	34,044	265,534	100
	153,487	11,059	164,546	100

Figures in RED denote figures for the corresponding period of the previous year.

TABLE - 6 Assets Under Management as on June 30, 2006

(Rs. in Crores)

Sr. No.	Name of the Asset Management Company	Assets Under Management
A	BANK SPONSORED	
(i)	JOINT VENTURES - PREDOMINANTLY INDIAN	
1	SBI Funds Management Pvt. Ltd.	13,634
	TOTAL A (i)	13,634
(ii)	OTHERS	
1	BOB Asset Management Co. Ltd.	162
2	Canbank Investment Management Services Ltd.	2,842
3	UTI Asset Management Co. Pvt. Ltd.	30,115
	TOTAL A (ii)	33,119
	TOTAL A (i+ii)	46,753
В	INSTITUTIONS	
1	Jeevan Bima Sahayog Asset Management Co. Ltd.	7,557
	TOTAL B	7,557
	TOTAL B	7,007
С	PRIVATE SECTOR	
(i)	INDIAN	
1	Benchmark Asset Management Co. Pvt. Ltd.	1,044
2	DBS Cholamandalam Asset Management Co. Ltd.	2,475
3	Escorts Asset Management Ltd.	108
4	J.M. Financial Asset Management Pvt. Ltd.	3,105
5	Kotak Mahindra Asset Management Co. Ltd.	10,326
6	Quantum Asset Management Co. Pvt. Ltd.	25
7	Reliance Capital Asset Management Ltd.	26,314
8	Sahara Asset Management Co. Pvt. Ltd.	188
9	Tata Asset Management Ltd.	11,159
10	Taurus Asset Management Co. Ltd.	199
	TOTAL C (i)	54,943
(ii)	JOINT VENTURES - PREDOMINANTLY INDIAN	
1	Birla Sun Life Asset Management Co. Ltd.	14,609
2	DSP Merrill Lynch Fund Managers Ltd.	11,074
3	HDFC Asset Management Co. Ltd.	24,391
4	Prudential ICICI Asset Management Co. Ltd.	30,143
5	Sundaram BNP Paribas Asset Management Co. Ltd.	4,938
	TOTAL C (ii)	85,155
(iii)	JOINT VENTURES - PREDOMINANTLY FOREIGN	
1	ABN AMRO Asset Management (India) Ltd.	3,629
2	Deutsche Asset Management (India) Pvt. Ltd.	5,052
3	Fidelity Fund Management Pvt. Ltd.	4,704
4	Franklin Templeton Asset Management (India) Pvt Ltd.	21,650
5	HSBC Asset Management (India) Pvt. Ltd.	10,450
6	ING Investment Management (India) Pvt. Ltd.	3,645
7	Morgan Stanley Investment Management Pvt. Ltd.	2,407
8	Principal Pnb Asset Management Co.Pvt. Ltd.	10,038
9	Standard Chartered Asset Management Co. Pvt. Ltd.	9,551
	TOTAL C (iii)	71,126
	TOTAL C (i+ii+iii)	211,224
	TOTAL (A+B+C)	265,534

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